

March 6, 2009

43 Old Ridgebury Road
Danbury CT, 06810

To Whom It May Concern:

Re: Business Reference – Eastern Mechanical Services

The purpose of this letter is to provide a business reference for Eastern Mechanical Services (EMS).

As manager of the BELIMO Valve Development Test Lab, I work with a number of mechanical contractors in the Danbury, CT. area. Our test equipment is custom made requiring precision welding and non-standard plumbing. Our test fixtures are designed to push the limits of our products and often exceed the demands of standard industrial building practice. We rely on our contractors for design build know-how as applied in our high-temperature hot water, steam and compressed air systems. When awarding contracts, I look for mechanical contractors who provide fair pricing, and quality service. It is crucial for my contractors to stand behind their work.

My relationship with EMS began in December 2006. I hired Ted Huizinga to manage a few small projects in my building. In time, our confidence in EMS grew such that we have consistently hired them for our largest projects. I am confident when I award EMS a contract the work will be completed on time for the quoted price.

If you have any questions, please do not hesitate to contact me.

Sincerely,
Troy R. Long
Test Engineer

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