



January 24, 2017

To Whom It May Concern:

Eastern Mechanical Services, Inc. has performed multiple projects for FIP Construction over the past five years at the Boehringer Ingelheim Pharmaceuticals facility in Danbury, Connecticut. Their performance has always met expectations in regard to quality, schedule, and budget. We look forward to continuing our relationship with them on future projects.

Very truly yours,

A handwritten signature in black ink, appearing to read "Hal Chait", written over a light blue horizontal line.

Hal Chait
Senior Project Executive

HC/stm

Y:\EMPLOYEE FOLDERS\HAL CHAIT\EASTERN MECHANICAL REFERENCE LETTER 1.24.17.DOCX

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